AJSAB AGM 2021

30th august 20201 Time 7:30pm

Apologies

deb baker Matt Daley Daniel piana Cliff Ellmers Matthew Ferguson Joanna Kristofferson

Attendance:

Roslyn Krouskos	Brett Douglas
Justin Belczowski	Billy Briggs
Paul Leven	Matthew Tyler
Kylie Ellmers	Carla mcclean
Dean Krouskos	Luca sandrin
Pete Krouskos	Jake Baker
Mike Krouskos	Andrew
Rob Scott	Julie Williams
John Sloan	Dave Maticic
Grant Busby	Dale Burrows
Mike King	Alex youings
Charlie Beekman	

Agenda

President Repot

- 1. Secretary Report
- 2. Treasurer Report
- 3. New regulations
- 4. Voting
- 5. General Business

President report

The last 12 months has been hard with covid WA had great year

Well done NSW for taking over the for keeping the racing going QPWC have had a fantastic job with great people and strong committee

VIC had the first race since 2011 well done Alex Youings and CO to get this going

Insurance was a big worry for us this year but got a discount from the insurance company due to covid so happy to keep the AJSBA a float.

Thank all the committee member for their support through the whole year and to all the members

Secretary report

This year we have after researching numerous platforms the ajsba signed up to tidy HQ to run our license system. They system takes care of all forms and payments instantly online the only thing that it can't do is allocate a race number, this is still done by the secretary through our master file

With having the licenses online this has alleviated the clubs having to collect payments on our behalf and also a lot of work by the clubs secretary in having to collect the forms and money then checkin all is in order. Membership can even do this track side so this is also a way to be sure that we are running within our insurance perimeters and that everyone on the water has filled in the waivers forms for our insurance also. And also puts emergency contact details in the palm of the organisers hands if they need to access this information.

Tidy HQ allows for different levels of access to different part so the information. There fore all claims have one representative who has access so they can confirm licenses are all current

We currently have 155 members with 109 licenses currently expired which I am assuming are mostly NSW as their season has not started. And 2 associate members. Most members have their license just not those who are a applied in the last few months as NSW is in lockdown and my printer is at work. But this will re be rectified when I can get back into the office

Due to covid we also decided to not allow day licences and to reduce the fees from \$320 to \$250 with a discount for addiction so family members. ANd juniors are also paying the same fees as they receive the same services from the Ajsba

I have been working closely with the clubs to ensure their events run smoothly and i try to take as much pressure as I can off them by helping to ensure that all members are up to date with their licensing.

We have also moved the event returns to an easy to use spreadsheet which makes it much easier to submit. I am working with the clubs to try to streamline as much as possible for the season to come

Treasurers Report <u>Treasurer's Report 2020/2021 season</u>

The 2020/2021 season was far from ideal with Covid-19 still hampering efforts for clubs to hold as many events as some would like and with state borders still not confident it did not allow the financial certaintyrequired to hold a 2021 Nationals for all our members Australia wide.

In this period the new AJSBA exec and clubs have worked very hard to get as many events on as would financially allow with many clubs still having a basically full season.

Early in the financial year the AJSBA exec made some large changes to how the financials are processed for clubs with regards to our public liability insurance and day licences and also reduced membership fees for all our members. This involved changing to a flat fee payable per event for each club to cover insurance, it also removed the day licences which greatly reduced the amount of paperwork and transactions to and from the ajsba and the clubs, with the removal of day licences we added a one off first time day licence, this is only available for one time per person in their Jetski racing career. The reduction is membership fees for adults from \$320 to \$250 and the addition of family rates we believe has been very positive in helping our members through these uncertain times and into the future of the sport.

Also in this financial year we initiated the membership applications to be processed through Tidyhq, this has greatly simplified the process for members, clubs and the ajsba, it also means all AJSBA membership fees are paid directly to the AJSBA via Tidyhq/Stripe so again this reduces the transactions between clubs and ajsba and ensures all membership funds come direct to AJSBA.

Given the issues we have all faced this year the positive is that the AJSBA has managed to grow our bank account, the starting bank account amount was \$13,060.57 on 01st July 2020, there were some fees from clubs outstanding from last financial year which were chased and paid this financial year, end of financial year bank account was \$47,747.83 on the 30th June 2021.

The only outgoing still to be paid is to the IJSBA for US\$2025 (approx. A\$2650) but I am still chasing the IJSBA for correct bank/address details.

The only incoming still outstanding is from JSW for day licence fees collected by JSW in October 2020 for \$550 but not paid to AJSBA.

Obviously having no Nationals meant there was no outgoings in relation to holding that event but also meant no income from that event.

Moving forward I believe the AJSBA should be looking to start each financial year with funds above \$50,000 and in a perfect world to aim to get the account to the \$80,000-\$100,000 mark at the start of each financial year, this would keep the AJSBA in a strong financial position and allow funds to continue to grow the sport.

Australian Jet Sports Boating Association 2021 Profit & Loss Statement 01/07/2020 to 30/06/2021		
Memberships		45,489.50
Affiliate Fees		1,200.00
Insurance Fees fro	om clubs	13,000.00
Insurance refund		61.50
Insurance Fee SCX	X	1,000.00
Club Race Directo	r re-imbursement	1,545.24
Total Income		\$62,296.24
Expenditure		
Administration Co	osts	
	Office supplies	794.82
	Xero	658.00
	Paypal	6.80
	Zoom	230.89
	TidyHQ	890.00
	TidyHQ/Stripe fees	754.03
Insurance		19,
		894.50
Affiliation		1,600.00
Club Race Director fees		2,729.44
Total Expenditure		\$27,558.48
	NET PROFIT = \$ 34,737.76	

AJSBA Treasurer 2020/2021

Current Balance Sheet 30th June 2021		
Current Assets		
Cash at Bank	\$47,747.83	
Invoices Owed	\$550.00	
Liabilities		
Monies Owed	US\$2025	
	(A\$2650)	
Members' Funds	\$45,647.83	

New regulations

The ajsba have been trying to regulate the rule books Therefore we have implemented as card system as used by the UIM QPWC were the first club to implement it. To make riders accountable for the their actions, works like a demerit system

And also our licensing classification changes to help riders understand what they can ride at different levels of licensing and when they can apply for upgrades. To come inline with other motorsports. And that pro riders if they have missed 12 months they will need to a min or 3 rounds to then be reassessed. And for safety measures.

Also noting that the NZJSBA are also implementing the new regulations

Nominations for AGM

Race Director - Grant busby - Second by Paul – Voted in Secretary - Roslyn Krouskos – Second Paul – Voted in Vice President - Kylie Elmers - Second by – Justin – Voted in President - Justin Belczowski – second by Roslyn - Voted in treasurer - Paul Leven – Second Kylie – voted in

General committee

Billy Briggs	Mike Krouskos
Matthew Tyler	Noah Lee
Charlie Beekman	Alex youings

All voted in

General Business

Website updated for the year – Mike King and Roslyn. Operations manual, safe work method statements – new rider checklist etc....

All race director will be up for review this year. Race Director training.

All clubs to send a list of Race Directors and people who want to become RDs - Social Media Post in regards to RDs

Card meeting in regards to the new card system.

Training for the Safety offices - they are a paid and are trained and you need to have at least on marshal ho still understands racing and be a race marshal

How are we promoting the sport – hard to do much without having a lot of funds and we don't have anyone who actually help us –

Find the Cv Form to get it online for paul leven

Meeting Closed 8:57pm